

بکسلے پینٹس لمیٹڈ

ڈائریکٹر کی رائے۔

آپ کی کمپنی کے بورڈ آف ڈائریکٹرز نے 30 ستمبر، 2018 کو ختم ہونے والے پہلے سہ ماہی کی غیر تصدیق شدہ مالیاتی رپورٹ شائع کی ہے۔

عملی نتیجہ۔

کمپنی غیر یقینی مارکیٹ کے حالات کی وجہ سے سیلز کی سطح کو برقرار نہ رکھ سکی اور سیلز گزشتہ سال کے اسی دورانیہ میں 66.36 ملین کے برعکس 61.904 ملین روپے رہی۔ اس مدت کے دوران سیلز کے فیصد کے مطابق مجموعی منافع %19.60 سے کم ہو کر %12.93 ہوا۔ مجموعی منافع کے مارجن میں کمی کی وجہ بنیادی طور پر خام مال کی قیمت میں اضافہ اور پاکستانی روپے کی قدر میں کمی ہے جو کہ مصنوعات کی قیمت میں اضافہ کی وجہ بنی۔

کمپنی کے حصص میں گزشتہ سال کے اسی دورانیہ میں 0.82 روپے فی حصص منافع کے برعکس 2.73 روپے فی حصص نقصان ریکارڈ کیا گیا۔

مستقبل کی نظر میں۔

ملک میں سیاسی اور معاشی عدم استحکام کے ساتھ ساتھ سخت مقابلے اور روپے کی قدر میں مزید کمی نے سال کی شروعات اچھی نہیں کی۔ بڑھتی ہوئی مہنگائی اور قرضے کی لاگت منافع کی شرح، کاروبار پر منفی طریقے سے اثر انداز ہوگی۔ آپ کی کمپنی اس سارے معاملہ کو خاص طور پر منافع کو بہتر کرنے کی بھرپور کوشش کر رہی ہے۔

ڈائریکٹر

چیف ایگزیکٹو آفیسر

کراچی:

اکتوبر 24، 2018

Buxly Paints Limited

Directors' Review:

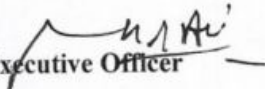
The Board of Directors of your company submit the un-audited condensed interim financial statements of the company for the first quarter ended September 30, 2018.

Operational Results:

Company could not maintain the level of sales due to uncertain market condition and closed the period with sales revenue of Rs.61.904 million against Rs.66.364 million of the corresponding period of last year. The gross margin as percentage of net sales has decreased to 12.93% from 19.60% during the period under review. The decrease in gross profit percentage is mainly due to increase in raw material cost and devaluation of Pak Rupee which led to increase the cost of product. The loss per share has been Rs. (2.73) as against Earning per share of Rs. 0.82 of the corresponding period last year.

Future Outlook:

Due to stiff competition along with political and economic instability of the country and expected further devaluation of Pak Rupee has not provided a good start of the year. Rising inflation and borrowing cost is expected to adversely affect the profitability. Your company is taking adequate measures to improve the profitability.


Chief Executive Officer


Director

Karachi:
October 24, 2018

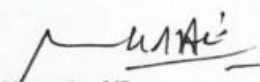
Buxly Paints Limited

Condensed Interim Statement of Financial Position (Un-audited)

As at 30 September 2018

	Note	Un-audited 30 September 2018	(Audited) 30 June 2018
ASSETS			
Non-current assets			
Property and equipment		131,681	131,608
Investment properties		4,539	4,589
Long term loans and advances		3,308	2,787
Long term receivable		1,350	900
Long term security deposits		91	91
Deferred taxation		-	-
		140,969	139,975
Current Assets			
Stock-in-trade		58,413	61,146
Trade debts - unsecured		78,292	80,757
Advances and deposits		18,584	15,511
Prepayments and other receivables		5,137	6,084
Term deposit receipts / account		7,217	7,217
Mark up receivable		190	170
Current portion of long term loans and advances		417	375
Taxation - net		10,227	8,142
Cash and bank balances		13,560	1,139
		192,037	180,541
Total assets		333,006	320,516
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorized capital			
5,000,000 (30 June 2018: 5,000,000) Ordinary shares of Rs. 10 each		50,000	50,000
Issued, subscribed and paid-up capital		14,400	14,400
Capital reserves			
Surplus on revaluation of property		130,352	130,352
Revenue reserves			
General reserves		5,993	5,993
Accumulated (Loss) / Profit		(6,926)	(2,996)
		143,819	147,749
Current liabilities			
Markup Accrued		1,375	987
Unpaid Dividend		217	217
Unclaimed Dividend		102	102
Short term borrowing - secured	4	48,536	43,193
Trade and other payables		138,957	128,268
		189,187	172,767
Contingencies and commitments	5	-	-
Total equity and liabilities		333,006	320,516

The annexed notes 1 to 9 form an integral part of these condensed financial statements.


Chief Executive Officer


Director


Chief Financial Officer

Buxly Paints Limited

Condensed Interim Statement of Profit or Loss Account (Un-audited)


For the First Quarter ended 30 September 2018

	Note	30 September 2018	30 September 2017
		(Rupees in '000)	
Sales		61,904	66,364
Cost of sales	6	(53,899)	(53,356)
Gross profit		<u>8,005</u>	<u>13,008</u>
Distribution and selling expenses		(8,644)	(8,556)
Administrative expenses		(2,439)	(2,380)
		<u>(11,083)</u>	<u>(10,936)</u>
Operating profit / (loss)		(3,078)	2,072
Other income		1,364	954
		<u>(1,714)</u>	<u>3,026</u>
Financial cost		(1,443)	(860)
Other charges		-	(151)
		<u>(1,443)</u>	<u>(1,011)</u>
(Loss) / Profit before taxation		<u>(3,157)</u>	<u>2,015</u>
Taxation		(774)	(830)
(Loss) / Profit for the period		<u><u>(3,931)</u></u>	<u><u>1,185</u></u>
(Loss) / Earning per share - basic and diluted		<u><u>(2.73)</u></u>	<u><u>0.82</u></u>

The annexed notes 1 to 9 form an integral part of these condensed financial statements.


Chief Executive Officer


Director


Chief Financial Officer

Buxly Paints Limited

Condensed Interim Statement of Comprehensive Income (Un-audited)

For the First Quarter ended 30 September 2018

	30 September 2018	30 September 2017
	(Rupees in '000)	
Profit/(Loss) after taxation	(3,931)	1,185
Other comprehensive income	-	-
Total comprehensive income	<u><u>(3,931)</u></u>	<u><u>1,185</u></u>

The annexed notes 1 to 9 form an integral part of these condensed financial statements.


Chief Executive Officer



Director


Chief Financial Officer

Buxly Paints Limited
 Condensed Interim Statement of Cash Flow (Un-audited)
 For the First Quarter ended 30 September 2018

	30 September 2018	30 September 2017
	(Rupees in '000)	
Cash flows from operating activities		
Cash generated from operations	16,822	(1,964)
Income tax paid	(2,859)	(3,686)
Finance cost paid	(1,443)	(860)
Net cash generated from operating activities	12,519	(6,510)
Cash flows from investing activities		
Addition to fixed assets	(99)	(32)
	(99)	(32)
Cash flows from financing activities		
	-	-
Net Increase/(decrease) in cash and cash equivalents	12,421	(6,542)
Cash and cash equivalents at 1-July	1,139	18,192
Cash and cash equivalents at 30-September	13,560	11,650
	2,018	2,017
	(Rupees in '000)	
Cash and cash equivalents:		
Cash and bank balances	13,560	11,650
	13,560	11,650

The annexed notes 1 to 9 form an integral part of these condensed financial statements.


 Chief Executive Officer


 Director


 Chief Financial Officer

Buxly Paints Limited
 Condensed Interim Statement of Changes in Equity (Un-audited)
 For the First Quarter ended 30 September 2018

	Issued subscribed and paid-up capital	<u>Capital Reserve</u> Surplus on revaluation of Property	General reserve	<u>Revenue Reserve</u> Accumulated profit / (loss)	Total
			----- (Rupees in '000) -----		
Balance as at 01 July 2017 - restated	14,400	60,434	5,993	2,399	83,226
Total comprehensive income/(Loss) for the year	-	69,917	-	(5,393)	64,524
Balance as at 30 June 2018	<u>14,400</u>	<u>130,351</u>	<u>5,993</u>	<u>(2,994)</u>	<u>147,749</u>
Total comprehensive income/(Loss) for the quarter ended 30 September 2018	-	-		(3,931)	(3,931)
Balance as at 30 September 2018	<u><u>14,400</u></u>	<u><u>130,351</u></u>	<u><u>5,993</u></u>	<u><u>(6,925)</u></u>	<u><u>143,819</u></u>

The annexed notes 1 to 9 form an integral part of these condensed financial statements.


 Chief Executive Officer


 Director


 Chief Financial Officer

Buxly Paints Limited

Condensed Interim Notes to the Financial Statements (Un-audited)

For the First Quarter ended 30 September 2018

1. STATUS AND NATURE OF BUSINESS

The Company was incorporated in Pakistan in April 1954 as a private limited company under the Companies Ordinance, 1984 (now the Companies Act, 2017) and subsequently converted into a public limited company in May 1985. Its shares are listed on Pakistan Stock Exchange. The principal activity of the Company is manufacturing and sale of paints, pigments, protective surface coating, varnishes and other related products under a toll manufacturing agreement with Berger Paints Pakistan Limited, at a specified toll manufacturing fees. As per the agreement, the Company will deliver the materials, packing, filling and other bulk components, together with other ingredients to Berger Paints Pakistan Limited, who will process the ingredients and pack the products and deliver the products to the Company or designated party in Pakistan indicated by the Company. The registered office of the Company is situated at X-3, Manghopir Road, S.I.T.E. Karachi, Sindh, Pakistan.

2. BASIS OF PREPARATION

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise such International Financial Reporting Standards (IFRSs) issued by the International Standards Board as are notified, provisions of and directives issued under the Companies Act, 2017. In case requirements differ, the provisions of, or directives issued under the Companies Act, 2017 shall prevail.

The company's balance sheet presented in these financial statements as at June 30, 2018 has been extracted from audited financial statements of the company for the year ended June 30, 2018. The interim condensed financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements as at June 30, 2018.

3. ACCOUNTING POLICES

The accounting policies adopted for the preparation of these financial statements are same as those applied in preparation of the annual audited accounts of the company for the year ended June 30, 2018.

4. Short Term Borrowings - Secured

Company has entered into an agreement with JS Bank Limited for short term running finance facility under mark-up arrangement. This arrangement is secured against first hypothecation charge of Rs. 107 million over stocks and receivables of the company and additional comfort on industry property of the company situated at Plot # X-3, Manghopir Road, S.I.T.E., Karachi. The running finance facility carries mark-up of 1 months KIBOR + 2%.

5. Contingencies and Commitments

	Un-audited 30 September 2018	(Audited) 30 June 2018
(Rupees in '000)		
<u>Contingencies</u>		
Letter of guarantees	14,859	13,846
Claim not acknowledged by the company	3,860	3,860
	<u>18,719</u>	<u>17,706</u>
	30 September 2018	30 September 2017

6. Cost of Sales

Opening Stock of Finished goods	54,027	35,565
Add: Cost of goods manufactured	<u>53,533</u>	<u>55,446</u>
	107,560	91,011
Less: Closing Stock of Finished goods	<u>(53,661)</u>	<u>(37,655)</u>
Cost of Sales	<u>53,899</u>	<u>53,356</u>

7. Transactions with related parties

	30 September 2018	30 September 2017
(Rupees in '000)		
Transactions with Berger Paints Pakistan Limited		
Purchases	41,270	47,850
Toll manufacturing expenses incurred	5,059	4,453
Rental expense and service charges	2,209	2,439
Carriage outward expenses	1,449	1,142
Royalty income	367	409
Rental income	900	450
License fee	<u>3</u>	<u>3</u>
Buxly Paints Limited Provident Fund		
Company's Contribution	<u>133</u>	<u>100</u>

8. Date of authorization for issue

These financial statements were authorized for issue by the Board of Directors on October 24, 2018.

9. General

Figures have been rounded off to the nearest thousand rupees.


Chief Executive Officer


Director


Chief Financial Officer