



BUXLY
PAINTS

Corporate Briefing Session

November 26, 2024



Company Overview

Operating Highlights

Economic Overview & Future Outlook

Future Challenges


Question/Answer Session

- **Established in 1933 in Hyderabad Daccan**
- **1948– Started Karachi & Chittagong Factories**
- **First Paint Factory of Pakistan**

- **Private Limited Company in 1954**
- **Became Public Limited Company in 1985**
- **Listed on Pakistan Stock Exchanges**
- **Only Two Listed Companies in Paints Industry.**

Buxly Head Office – Karachi



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- **Manufacturing Facility in Lahore**
 - **Regional Offices**
 - **Lahore**
 - **Islamabad**

Board of Directors/Management Team:

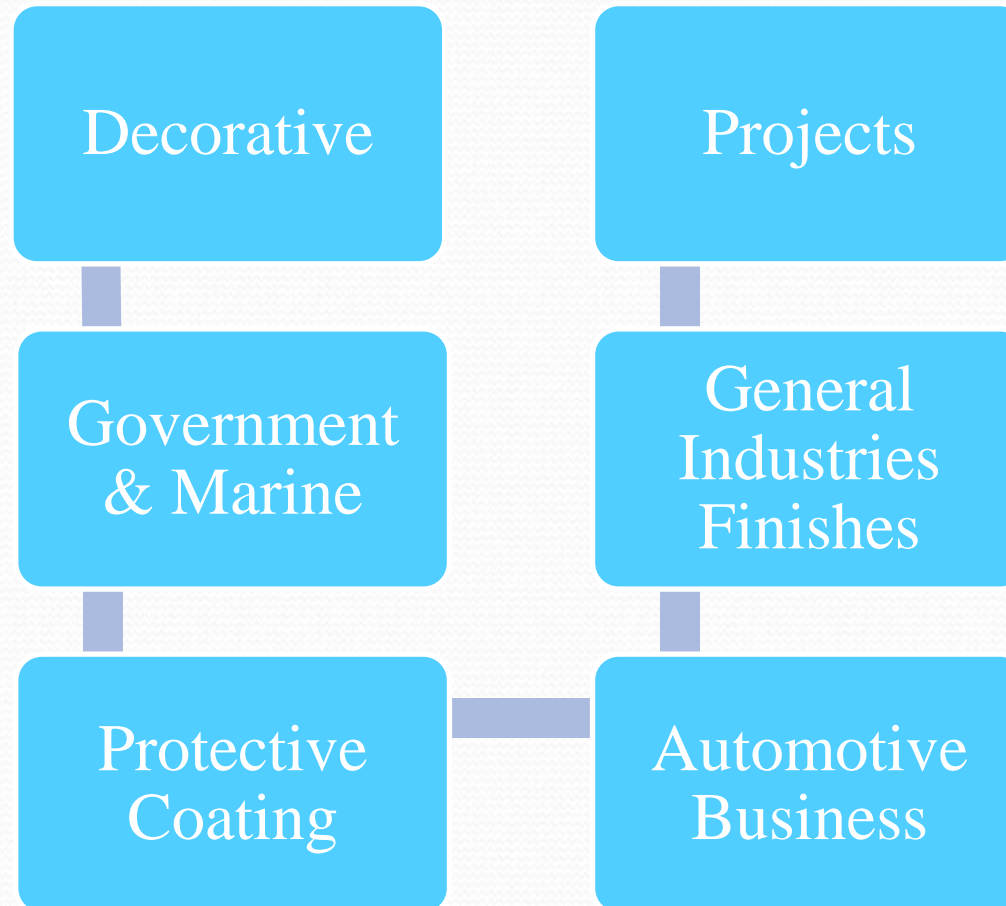


- 1- Mr. Shamshad Ali (Chairman)**
 - 2- Mr. Adnan Iqbal (Executive Director)**
 - 3- Ms. Rubina Rizvi (Director)**
 - 4- Mr. Fakhrul Arfin (Director)**
 - 5- Mr. Sheikh Asim Rafiq (Director)**
 - 6- Mr. Muhammad Hanif Idrees (Director)**
 - 7- Mr. Naseer Ahmad (Director)**
- Mr. Bashir Ahmed (Chief Executive Officer)**
 - Mr. Jawad Rafique (Chief Financial Officer)**
 - Ms. Hassnat Basit Baig (Company Secretary)**

Major Shareholding

- Slotrapid Limited 37.64%
- Berger Paints Limited 19.00%
- Modarbas and Mutual Funds 3.31%
- General Public 38.77%
- Others 1.28%

Business Segments



Profit & Loss 2024 VS 2023

	Jun-24	Jun-23	Inc./ (Dec.) %
<u>Rupees in '000'</u>			
Net Sales	682,985	577,076	18%
Gross Profit	107,323	89,500	20%
	15.71%	15.51%	1%
Profit Before tax	14,790	9,930	49%
Profit after Taxation	7,003	2,717	158%
EPS (Rs.)	4.86	1.89	157%

Economic Overview

- **GDP growth** as announced by Finance Minister 2.4% (0.29% : 2023)
- **Inflation Rates** considerably high to **12.6%** in FY 2024 as contrast to **37.80%** in 2023.
- **Interest Rates** decreased to **20.85%** in June 2024 (22.30% : 2023). Interest Rate / Kibor in Pakistan is expected to stand at **9 to 15 percent** in next 12 months.
- **Foreign Exchange Rate** has shown stability in recent months and traded at **1 USD = 278.34 PKR in Jun-2024** (285.99 PKR ; 2023).
- **Crude Oil price** increased to **US \$83 per barrel** in June 2024 as compared to price of **USD 68.26 /barrel** in June 2023. Oil Price is expected to decrease in current year.

Future Challenges

Slow GDP Growth

Political Instability

Competitive Market

Thank you