HALF YEAR ENDED DECEMBER 31, 2014



Buxly Paints Limited Contents

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COMPANY INFORMATION

Board of Directors:

Mr. Bashir Ahmed	Chairman
Mr. Shamshad Ali	Chief Executive Officer
Mr. Fakhrul Arfin	
Mr. Hameed Ahmed	
Mr. Saeed Mohammad Sheikh	
Mr. Muhammad Hanif Idrees	
Mr. Sheikh Asim Rafiq	(NIT Nominee)
Audit Committee:	

Chairman
Member
Member

Human Resource and Remuneration Committee :

Mr. Hameed Ahmed

Mr. Saeed Mohammad Sheikh Mr. Shamshad Ali Chairman Member Member

CFO & Company Secretary:

Mr. Adnan Iqbal

Auditors:

Rehman Sarfraz Rahim Iqbal Rafiq Chartered Accountants

Legal Advisor:

Mr. Laiq Ahmed Khan

Bankers:

Habib Metropolitan Bank Limited Habib Bank Limited NIB Bank Limited National Bank of Pakistan

Share Registrar :

THK Associates (Pvt.) Ltd. Ground Floor, State Life Building No. 3 Dr. Zia Uddin Ahmed Road, P.O. Box No. 8533 Karachi Ph: (92-21) 111-000-322 FAX: (92-21) 35655595

Registered Office: X-3, Manghopir Road, S.I.T.E., Karachi-75700

Web Site Address: http://www.buxly.com

Buxly Paints Limited

Directors' Review

The directors of your Company are submitting the unaudited condensed interim financial statements for the six months ended Dec 31, 2014.

Sales value for the period under review has decreased by 5.83 % from Rs. 69.91 million to Rs.65.83 million from the corresponding period of last year. The decline in sales is primarily due to the unstable economical and political conditions in the country. Selling and distribution expenses have increased by 8% due to induction of sales team for newly initiated project business. Amid lower sales and increased operating cost, the company managed to achieve positive bottom line.

Despite economic issues and law & order challenges in the country, the management is focused to achieve the planned targets.

Chief Executive Officer Karachi, February 21, 2015



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<u>Auditors' Report to the Members</u> on Review of Interim Financial Information

Introduction

We have reviewed the accompanying condensed interim balance sheet of **Buxly Paints Limited** as at 31 December 2014 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and condensed interim statement of changes in equity together with the notes to the accounts for the six months period then ended (here-in-after referred to as the "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for interim financial information based on our review. The figures of the condensed interim profit & loss account for the quarter ended 31 December 2014 have not been reviewed as we are required to review only cumulative figures for the half year ended on that date.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

Rahman Sarfaraz Rahim Iqbal Rafiq CHARTERED ACCOUNTANTS Engagement partner: A. Rahman Mir.

Lahore: 2 1 FEB 2015

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Buxly Paints Limited Condensed Interim Balance Sheet As at 31 December 2014

	Note	31 December 2014 (Un-audited)	30 June 2014 (Audited)
ASSETS		(Rupees i	n '000)
Non-Current Assets			
Property, plant and equipment	6	62,146	62,189
Investment property	7	4,864	4,986
Long term loans and advances		1,616	1,687
Long term deposits	0	91	91
Deferred taxation	8	68,717	- 68,953
Current Assets			
Stock in trade	9	27,534	35,810
Trade debts - unsecured	10	33,179	44,953
Current portion of long term loans and advances		236	372
Mark-up receivable		284	340
Advances and deposits	11	9,371	8,760
Prepayments and other receivables		230	162
Taxes recoverable/adjustable		10,337	7,893
Term deposit receipts		1,630	1,630
Cash and bank balances	12	9,919	10,154
		92,720	110,074
Total Assets		161,437	179,027
EQUITY AND LIABILITIES			
Share Capital and Reserves			
Authorised Capital		7 0,000	50.000
5,000,000 (30 June 2014: 5,000,000) ordinary shares of Rs. 10 each		50,000	50,000
Issued, subscribed and paid-up capital			
1,440,000 (30 June 2014: 1,440,000) ordinary shares of Rs. 10 each		14,400	14,400
General Reserve		5,993	5,993
Accumulated losses		(12,867)	(13,278)
		7,526	7,115
Surplus on revaluation of fixed assets	13	60,435	60,435
Current Liabilities			
Advance from related party	14	40,000	40,000
Trade and other payables	15	53,476	71,477
		93,476	111,477
Contingencies and commitments	16		
Total Equity and Liabilities		161,437	179,027

The annexed notes 1 to 23 form an integral part of these condensed interim financial information.

Buxly Paints Limited Condensed Interim Profit and Loss Account (Un-audited) For the six months period ended 31 December 2014

		Six months j	period ended	Quarte	r ended
		31 December	31 December	31 December	31 December
	Note	2014	2013	2014	2013
			(Rupees	in '000)	
Sales - net	17	65,831	69,905	31,621	38,604
Cost of sales	18	(54,081)	(57,891)	(26,079)	(32,188)
Gross profit		11,750	12,014	5,542	6,416
Distribution and selling expenses	19	(9,311)	(8,645)	(4,463)	(4,334)
Administrative expenses	20	(2,457)	(2,735)	(1,038)	(1,399)
		(11,768)	(11,380)	(5,501)	(5,733)
		(18)	634	41	683
Other income		1,278	1,213	682	720
		1,260	1,847	723	1,403
Finance cost		(93)	(75)	(56)	(51)
Workers' Profit Participation Fund		(58)	(89)	(33)	(68)
Workers' Welfare Fund		-	(33)	-	(25)
		(151)	(197)	(89)	(144)
Profit before tax		1,109	1,650	634	1,259
Taxation		(698)	(699)	(322)	(386)
Profit for the period		411	951	312	873
Earnings per share - basic and diluted		0.29	0.66	0.22	0.61

The annexed notes 1 to 23 form an integral part of these condensed interim financial information.

Chief Executive

Buxly Paints Limited Condensed Interim Statement of Comprehensive Income (Un-audited) For the six months period ended 31 December 2014

	Six months p	eriod ended	Quarter	ended
	31 December 2014	31 December 2013	31 December 2014	31 December 2013
		(Rupees	in '000)	
Profit after taxation	411	951	312	873
Other comprehensive income	-	-	-	-
Total comprehensive Income	411	951	312	873

The annexed notes 1 to 23 form an integral part of these condensed interim financial information.

Chief Executive

Buxly Paints Limited Condensed Interim Cash Flow Statement (Un-audited) For the six month period ended 31 December 2014

NO	ЭТЕ	31 December 2014	31 December 2013
		(Rupe	es in '000)
Cash Flows from Operating Activities		1 100	1 (70)
Profit before taxation		1,109	1,650
Adjustments for:	ſ	165	177
Depreciation		165	175
Finance Cost		93	75
	-	258	250
Operating cash flows before working capital changes		1,367	1,900
Working Capital Changes			
(Increase)/Decrease in Current Assets:	ſ	0.076	(2.952)
Stock-in-Trade		8,276	(3,853)
Trade Debts		11,774	(2,572)
Mark up receivable		56	(70)
Advances and deposits		(611)	(581)
Prepayments and other receivables		(68)	169
Increase/(Decrease) in Current Liabilities:		(10.001)	6.000
Trade & Other Payables		(18,001)	6,980
Cash generated from operations	-	1,426	73
		2,793	1,973
Finance Cost paid	[(93)	(75)
Taxes paid		(3,142)	(910)
	-	(3,235)	(985)
Net Cash (Used in)/Generated from Operating Activities	-	(442)	988
Cash Flows from Investing Activities			
Additions to Property, Plant and Equipments]	-	-
(Increase)/Decrease in Investments in Term Deposits		-	-
Long Term Loans and Advances		207	183
Net Cash Used in Investing Activities	-	207	183
Cash Flows from Financing Activities			
Net Cash generated from Financing Activities	-		
Net (decrease)/Increase in Cash and Cash Equivalents during the year	-	(235)	1,171
Cash and Cash Equivalents at the beginning of the year		10,154	6,491
	2	9,919	7,662
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The annexed notes 1 to 23 form an integral part of these condensed interim financial information.

Chief Executive

Buxly Paints Limited Condensed Interim Statement of Changes in Equity (Un-audited) For the six months period ended 31 December 2014

	Issued, subscribed and paid-up capital	General reserve	Accumulated losses	Total
		(Rupee	s in '000)	
Balance as at 01 July 2013	14,400	5,993	(13,966)	6,427
Total comprehensive income for the six months period ended 31 December 2013	-	-	951	951
Balance as at 31 December 2013	14,400	5,993	(13,015)	7,378
Total comprehensive income/(loss) for the six months period ended 30 June 2014	-	-	(263)	(263)
Balance as at 30 June 2014	14,400	5,993	(13,278)	7,115
Total comprehensive income for the six months period ended 31 December 2014	-	-	411	411
Balance as at 31 December 2014	14,400	5,993	(12,867)	7,526

The annexed notes 1 to 23 form an integral part of these condensed interim financial information.

Chief Executive

Buxly Paints Limited Notes to the Condensed Interim Financial Statements (Un-audited) For the six months period ended 31 December 2014

1 STATUS AND NATURE OF BUSINESS

The Company was incorporated in Pakistan in April 1954 as a private limited company under the Companies Act, 1913 (now the Companies Ordinance, 1984) with registered office in Karachi, Sindh and subsequently converted into a public limited company in May 1985. Its shares are listed on the Karachi and Lahore Stock Exchanges. The principal activity of the Company is manufacturing and sale of paints, pigments, protective surface coating, varnishes and other related products under a toll manufacturing agreement with Berger Paints Pakistan Limited, at a specified toll manufacturing fees. As per the agreement, the Company will deliver the materials, packing, filling and other bulk components, together with other ingredients to Berger Paints Pakistan Limited, who will process the ingredients and packs the products and delivers the products to the Company or designated party in Pakistan indicated by the Company.

The registered office of the Company is situated at X-3, Manghopir Road, S.I.T.E. Karachi, Pakistan.

2 STATEMENT OF COMPLIANCE

This condensed interim financial information of the Company for the six months period ended 31 December 2014 has been prepared in accordance with the requirements of the "International Accounting Standard 34 - Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 have been followed.

This condensed interim financial information is un-audited and is being submitted as required by Section 245 of the Companies Ordinance, 1984.

3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements for the year ended 30 June 2014.

Previous period's figures are re-arranged/ re-classified where necessary to facilitate comparison and are rounded off to the nearest thousand of rupee; appropriate disclosure is given in relevant note in case of material rearrangement.

4 ESTIMATES

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that effect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. The significant judgments made by management in applying the accounting policies and the key sources of estimation uncertainty were the same as those that applied to financial statements as at the year ended 30 June 2014.

5 RISK MANAGEMENT

The Company's risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended 30 June 2014.

		31 December 2014 (Un-audited) (Rupees in	30 June 2014 (Audited) n '000)
6	PROPERTY, PLANT AND EQUIPMENT		
	Opening written down value Additions during the period-at cost Additions during the period-at fair value Depreciation charged	62,189 - - (43) 62,146	453 51 61,779 (94) 62,189
7	INVESTMENT PROPERTY		
	Opening written down value Additions / (Transfers) during the period-at cost Depreciation charged	4,986 - (122) 4,864	6,587 (1,344) (257) 4,986

The company is currently recording investment property at cost. Had the investment property been measured at fair value, the value of property would have been Rs.10.911 million.

8 DEFERRED TAXATION

Deferred tax asset amounting to Rs. 16.004 million has not been recognised in the financial statements as it is not probable that enough taxable profits will be available in the future against which such deductible temporary differences will be utilised.

9 STOCK-IN-TRADE

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Packing material	591	1,136
Work-in-process	4,768	5,488
Finished goods	26,053	33,064
	31,412	39,688
Provision against slow moving stocks:		
- Finished goods	(3,878)	(3,878)
	27,534	35,810
TRADE DEBTS - unsecured		
Considered good	33,179	44,953
Considered doubtful	11,870	11,870
	45,049	56,823
Provision against debts considered doubtful	(11,870)	(11,870)
	33,179	44,953

11	ADVANCES AND DEPOSITS	31 December 2014 (Un-audited) (Rupees	30 June 2014 (Audited) in '000)
]	Advances - unsecured, considered good Employees Deposits	13	45
	Margin against letters of guarantee	3,235	3,235
]	Earnest money and tender deposits-net 11.1	6,076	5,433
(Central Depository Company of Pakistan Limited	10	10
	Suppliers	21	21
(Others	16	16
		9,358	8,715
		9,371	8,760
11.1	Earnest money and tender deposits - net		
]	Earnest money and tender deposits	7,076	6,433
]	Provision against expired earnest money & tender deposits	(1,000)	(1,000)
		6,076	5,433
12	CASH AND BANK BALANCES		
]	In hand	31	31
L	At banks - in current accounts	9,888	10,123
		9,919	10,154
13	SURPLUS ON REVALUATION OF FIXED ASSETS	60,435	60,435

The surplus is in respect of the land located at Plot No. X-3, Manghopir Road, S.I.T.E, Karachi, which was previously held at cost. The said plot was revalued on July 18, 2013 by an independent valuer M/s Iqbal A. Nanjee & Co. (Private) Limited, Karachi. The valuation of land has been made on the basis of fair market value. The valuation resulted in net surplus of Rs. 60.435 million. The aforementioned surplus amount has been credited to surplus on revaluation of fixed assets account to comply with the requirements of Section 235 of the Companies Ordinance, 1984.

14 ADVANCE FROM RELATED PARTY

On 10 July 2012, the company received an advance of Rs. 40 million from M.S. Orchids (Pvt) Ltd, a related party through an agreement dated 30 June 2012. As per the agreement, M.S. Orchids (Pvt) Limited desired to help the company to meet its annual sales targets through dealers network and to facilitate the business requirements of the Company.

The Company shall pay service charges at the rate of 4% on its annual net sales value, to be worked out on the basis of audited annual accounts of the company. The provisional payments shall be made on quarterly basis by 15 October, 15 January, 15 April and 15 July for the respective preceding quarters. As the company intends to settle the whole amount within one year, this has been classified as current liability.

TRADE AND OTHER PAYABLES		31 December 2014 (Un-audited) (Rupees i	30 June 2014 (Audited) n '000)
Creditors	15.1	50,795	67,804
Accrued expenses		578	1,482
Unclaimed dividend		319	319
Other liabilities			
Advances from customers		881	879
Unfunded gratuity scheme		-	7
Workers' profit participation fund		67	125
Provision for compensated absences		410	410
Others	15.2	426	451
		1,784	1,872
		53,476	71,477

50,038 Berger Paints Pakistan Limited 42,626 M.S. Orchids (Pvt.) Limited 2,633 11,691 45.259

15.2 These include payables on account of EOBI, employee income tax and income tax on commissions.

61,729

16 CONTINGENCIES AND COMMITMENTS

There has been no change in the status of contingencies and commitments as reported in preceding annual financial statements as on 30 June 2014. Contingencies amounted to Rs. 7.141 million and commitments amounted to Rs. Nil.

17 SALES - net

	Six months ended		Quarter ended	
	31 December	31 December	31 December	31 December
	2014	2013	2014	2013
		(Rupees	s in '000)	
Gross sales	78,792	83,676	37,637	46,641
Sales tax	(12,265)	(12,890)	(5,879)	(7,509)
	66,527	70,786	31,758	39,132
Commission and discount	(696)	(881)	(137)	(528)
	65,831	69,905	31,621	38,604

18 COST OF SALES

	Six months ended		Quarter ended	
	31 December	31 December	31 December	31 December
	2014	2013	2014	2013
	(Rupees in '000)			
Opening stock	1 126	681	427	100
Packing material	1,136		437	488
	1,136	681	437	488
Add: Purchases		70.044		
Raw material	39,663	52,341	23,619	29,434
Packing material	2,882	5,112	1,907	2,992
	42,545	57,453	25,526	32,426
	43,681	58,134	25,963	32,914
Less: Closing stock				
Packing material	(591)	(1,562)	(591)	(1,562)
	(591)	(1,562)	(591)	(1,562)
Raw and packing material	42.000	56 570		
consumed	43,090	56,572	25,372	31,352
Manufacturing expenses				
Toll manufacturing expenses	3,260	4,291	2,062	2,101
	3,260	4,291	2,062	2,101
	46,350	60,863	27,434	33,453
Work in process				
Opening Stock	5,488	7,843	3,398	8,108
Closing stock	(4,768)	(7,504)	(4,768)	(7,504)
	720	339	(1,370)	604
Cost of goods manufactured	47,070	61,202	26,064	34,057
Finished goods:		,		
Opening stock	33,064	23,485	26,068	24,927
Closing stock	(26,053)	(26,796)	(26,053)	(26,796)
	7,011	(3,311)	15	(1,869)
	54,081	57,891	26,079	32,188

19 DISTRIBUTION AND SELLING EXPENSES

	Six months ended		Quarter ended	
	31 December	31 December	31 December	31 December
	2014	2013	2014	2013
		(Rupe	ees in '000)	
Salaries, wages and other benefits	5,121	4,273	2,547	1,971
Advertising expenses / sales promotion	117	2	78	-
Carriage outward	773	919	391	480
Depreciation	33	35	17	18
Service charges	2,633	2,796	1,265	1,530
Others	634	620	165	335
	9,311	8,645	4,463	4,334
20 ADMINISTRATIVE EXPENSES				
Salaries, wages and other benefits	918	1,185	447	519
Depreciation	132	140	66	70
Service charges	120	120	60	60
Others	1,287	1,290	465	750
	2,457	2,735	1,038	1,399

21 RELATED PARTY RELATIONSHIP AND TRANSACTIONS

Related parties comprises of Berger Paints Pakistan Limited, M.S.Orchids (Private) Limited, directors of the Company, major share holders and their close family members and key management personnel and employment retirement benefits plans. The Company continues to have a policy whereby all transactions with related parties undertakings are entered into at commercial terms and conditions at agreed rates. Further, contribution to defined contribution plan (provident fund) are made as per the terms of employment. Remuneration of key management personnel are in accordance with their terms of engagements. Details of transactions with related parties and balances receivables & payables, other than those which have been specifically disclosed elsewhere in these financial statements are as follows:

Six months period ended	
31 December 31 December	
2014	2013
(Rupees in'000)	
39,663	53,614
1,804	1,804
3,260	4,291
601	404
600	600
	31 December 2014 (Rupees <u>39,663</u> <u>1,804</u> <u>3,260</u> <u>601</u>

	Six months period ended	
	31 December	31 December
	2014	2013
	(Rupees	s in'000)
M.S. Orchids Private Limited		
Advance from M.S. Orchids (Private) Limited	40,000	40,000
Service charges for the period	2,633	2,796
Buxly Paints Limited Provident Fund		
Company's contribution	95_	93
Remuneration of key management personnel		
Management remuneration	1,605	1,554
House rent and other benefits	536	489
	31 December	30 June
	2014	2014
	(Rupees	in '000')
Due to Berger Paints Pakistan Limited.	42,626	50,038
Service charges payable to M.S. Orchids (Pvt.) Ltd	2,633	11,691
Receivable from provident fund	111_	7
Loan to executive employees	883	983

22 SUBSEQUENT MATERIAL EVENTS

There are no significant activities since 31 December 2014 affecting the condensed interim financial information apart from those disclosed in the condensed interim financial information.

23 DATE OF AUTHORISATION FOR ISSUE

These condensed interim financial information has been authorized for issue on February 21, 2015 by the Board of Directors.

Chief Executive

